

### How Private Jet Operators Can Solve Operational Challe

Home → How Private Jet Operators Can Solve Operations

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# How Private Jet Operators Can Solve Operational Challenges with Global Teams & Smarter Technology

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#### INTRODUCTION

## **Behind the Luxury**

Private jet travel is all about experiencing, comfort, flexibility, the ease. But for Part 135 operators working behind the scenes, delivering that experience is anything but simple. Every trip involves dozens of moving pieces — scheduling aircraft, assigning crew, managing maintenance, handling customer requests, coordinating ground services — often under tight deadlines and high expectations.And while the customer only sees the polished surface, operators know the reality: the work is manual, systems don't always talk to each other, and costs add up fast.

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#### The big question is — how do you keep delivering a luxury experience while staying lean, efficient, and profitable?

The answer lies in two things:

- 1. Building a Global Competency Center (GCC) to handle repeatable, non-core tasks
- 2. Using technology to simplify, automate, and connect your operations

Let's break it down.

#### What's Really Holding Part 135 Operators Back?

Most operational pain points for private jet companies come down to a few common themes:

#### Too Many Systems, Not Enough Connection

Every department uses its own tool — one for scheduling, another for crew management, another for maintenance. None of them talk to each other naturally. That means people waste hours doing manual data entry, chasing down updates, and fixing errors.

#### **Expensive People Doing Low-Value Work**

Your most skilled dispatchers and ops staff are spending time on things like:

**Creating trip quotes** 

Filling out forms

Sending status updates

**Booking hotels or ground** transport for crew

These tasks are critical — but they're not where your experts should spend most of their time.

### Compliance is a Heavy Lift

Private aviation comes with paperwork — lots of it. From FAA requirements to safety checklists to maintenance records, staying compliant is a constant drain on resources when it's done manually.

### No Real-Time Visibility

Without integrated systems, it's hard to answer basic but important questions like:

What's our aircraft availability right now?

Which trips are actually profitable?

How efficiently are we using our crew?

When decisions are based on gut feel instead of data, cost control goes out the window.

### How Can a Global Competency Center (GCC) Help?

A GCC isn't about outsourcing for the sake of it — it's about building a smart support engine that takes care of repeatable operational tasks so your core team can focus on what matters most: safety, customer experience, and growth. Here's how a GCC can change the game for Part 135 operators:

### **Lower Operational Costs**

Moving backend tasks — like trip quoting, documentation, or invoice processing — to skilled teams in lower-cost regions can immediately reduce overhead without sacrificing quality.

### **Consistency & Process Control**

A Global Competency Center that runs on well-defined Standard Operating Procedures. This means fewer errors, faster turnaround times, and more consistent service — whether it's a flight leaving New York or Miami.

## **Scalability Without Hiring Headaches**

As flight demand goes up or down, your GCC can flex with you — adding resources without the hassle of recruiting and training new local staff every season.

# Free Up Core Teams for High-Touch Work

Your in-house staff can focus on what customers actually notice — fast problem-solving, personal service, safety management — not backend paperwork.

# Where Does Technology Fit In?

The best version of a GCC works hand-in-hand with smart technology. Here's what that looks like:

### **System Integration** Bring all your tools — scheduling, crew management, maintenance, accounting — into one connected ecosystem. No more copy-pasting data between

systems.

# **Process Automation**

Use automation for repetitive tasks like:

**Fuel reconciliation Crew travel bookings** Trip sheet generation Invoice matching Let bots handle the busy-work.

## **Cloud-Based Operations**

Moving your core systems to the cloud means your team (and your GCC) can work from anywhere, access data in real-time, and collaborate effortlessly.

## **Data-Driven Decision Making**

Modern dashboards and analytics tools can help you track:

**Crew efficiency** Aircraft utilization Trip profitability Vendors spend This isn't about reporting for the sake of it - it's about seeing problems before they happen and making faster, smarter decisions.

**Better Customer & Crew Experience** Technology also makes life easier for the people who matter most — your clients and your crew.

Mobile apps for trip updates Digital document sharing Personalized service based on **Automated status** notifications past trips

# **Final Thoughts**